## FOW 2022 INCOME STATEMENT

Ontario Corp. Number: 1922137
For the period ending 31/12/2022

| REVENUES | January | February | March | April | May | June | July | August | September | October | November | December | Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash Balance Forward from 31/12/21 | \$18,972.98 |  |  |  |  |  |  |  |  |  |  |  |  |
| Memberships | \$666.06 | \$576.00 | \$743.16 | \$300.00 | \$193.00 | \$531.90 | \$425.00 | \$225.00 | \$250.00 | \$250.00 | \$290.00 | \$246.58 | \$4,696.70 |
| Gross Sales of Goods--Map Booklets | \$354.00 | \$778.00 | \$1,203.72 | \$416.00 | \$348.00 | \$668.00 | \$430.75 | \$266.75 | \$131.25 | \$274.00 | \$106.75 | \$287.00 | \$5,264.22 |
| Gross Sales of Goods--Folding Map | \$248.00 | \$333.00 | \$1,069.76 | \$195.00 | \$209.00 | \$328.00 | \$266.00 | \$210.00 | \$108.00 | \$172.00 | \$184.00 | \$282.00 | \$3,604.76 |
| Gross Sales of Goods--Planning Map | \$140.00 | \$0.00 | \$0.00 | \$0.00 | \$70.00 | \$0.00 | \$82.00 | \$70.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$362.00 |
| Gross Sales of Goods--Guidebook | \$764.00 | \$356.00 | \$1,549.31 | \$506.00 | \$356.00 | \$454.00 | \$147.00 | \$222.00 | \$177.79 | \$98.00 | \$111.00 | \$335.39 | \$5,076.49 |
| Gross Sales of Goods--Decals | \$0.00 | \$0.00 | \$0.11 | \$20.00 | \$10.00 | \$40.00 | \$36.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10.00 | \$116.11 |
| Gross Sales of Goods--Trucker hats | \$0.00 | \$0.00 | \$24.34 | \$28.00 | \$0.00 | \$0.00 | \$24.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$76.34 |
| Shipping and Handling Revenues | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Rendezvous ticket revenue | \$0.00 | \$0.00 | \$730.00 | \$525.00 | \$350.00 | \$700.00 | \$1,815.00 | \$525.00 | \$428.22 | \$0.00 | \$0.00 | \$0.00 | \$5,073.22 |
| Total Operating Revenues [A] | \$2,172.06 | \$2,043.00 | \$5,320.40 | \$1,990.00 | \$1,536.00 | \$2,721.90 | \$3,225.75 | \$1,518.75 | \$1,095.26 | \$794.00 | \$691.75 | \$1,160.97 | \$24,269.84 |
| Non-Operating Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sponsorships | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Grants | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Donations, Gifts \& Bequeaths | \$24.00 | \$1.00 | \$520.22 | \$83.00 | \$0.00 | \$5.00 | \$0.00 | \$0.00 | \$0.00 | \$2,289.00 | \$1,700.10 | \$1,502.69 | \$6,125.01 |
| Fundraising Activities | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Misc revenue | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Non-Operating Revenues [B] | \$24.00 | \$1.00 | \$520.22 | \$83.00 | \$0.00 | \$5.00 | \$0.00 | \$0.00 | \$0.00 | \$2,289.00 | \$1,700.10 | \$1,502.69 | \$6,125.01 |
| TOTAL REVENUES [C=A+B] | \$2,196.06 | \$2,044.00 | \$5,840.62 | \$2,073.00 | \$1,536.00 | \$2,726.90 | \$3,225.75 | \$1,518.75 | \$1,095.26 | \$3,083.00 | \$2,391.85 | \$2,663.66 | \$30,394.85 |
| EXPENSES | January | February | March | April | May | June | July | August | September | October | November | December | Totals |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bank fees \& charges | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Bookkeeping fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Office supplies | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Printing, Binding \& Photocopying | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Shipping, Packaging \& Postage | \$307.66 | \$0.00 | \$0.00 | \$983.74 | \$318.69 | \$0.00 | \$0.00 | \$439.52 | \$0.00 | \$0.00 | \$0.00 | \$243.39 | \$2,293.00 |
| Wild Apricot hosting fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Website hosting \& domain renewal | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Website development | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Email and wabakimi.org web hosting | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137.58 | \$0.00 | \$27.63 | \$165.21 |
| Dropbox fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$176.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$176.14 |
| Cost of Goods for Sale--Map Booklets | \$2,315.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$555.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,870.90 |
| Cost of Goods for Sale--Planning Map | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Cost of Goods for sale - Folding Map | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$588.86 | \$0.00 | \$0.00 | \$588.86 |
| Cost of Goods for Sale - Decals | \$0.00 | \$1,312.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,312.71 |


| Cost of Goods for Sale - Guidebooks | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,153.63 | \$0.00 | \$0.00 | \$0.00 | \$1,153.63 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of good for Sale - Trucker hats | \$0.00 | \$0.00 | \$873.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$873.20 |
| Cost of Goods for Sale - Wab prints | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$69.09 | \$69.09 |
| Year end inventory adjustment | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$784.66 | \$784.66 |
| PayPal fees | \$81.83 | \$78.14 | \$156.12 | \$79.03 | \$61.26 | \$97.25 | \$124.40 | \$50.19 | \$21.69 | \$116.68 | \$90.80 | \$40.12 | \$997.51 |
| Advertising \& promotional literature | \$0.00 | \$18.05 | \$280.37 | \$0.00 | \$0.00 | \$0.00 | \$593.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$114.79 | \$1,006.89 |
| Event Reg. \& Exhibitor Booth Fees | \$0.00 | \$354.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$309.57 | \$0.00 | \$379.98 | \$1,044.16 |
| Travel, Accommodation \& Meals | \$0.00 | \$0.00 | \$368.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$368.35 |
| Liability Insurance | \$0.00 | \$0.00 | \$1,037.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,037.88 |
| Annual memberships \& affilitations | \$0.00 | \$113.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$113.00 |
| Taxes, Permits \& Licences | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Operating Expenses [D] | \$2,705.16 | \$1,876.51 | \$2,715.92 | \$1,062.77 | \$379.95 | \$97.25 | \$894.22 | \$1,044.94 | \$1,175.32 | \$1,152.69 | \$90.80 | \$1,659.66 | \$14,855.19 |
| Non-Recurring Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost of fundraising activities | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Graphics work | \$0.00 | \$565.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$565.00 |
| Donation to Ontario Parks - Kiosk | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$565.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$565.00 |
| Cost of development of Planning Map | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Lifetime memberships \& affiliations | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Director \& Officer Training | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Office equipment | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Loan Repayment \& Reimbursements | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Government Fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Wabakimi Rendezvous Expenses | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,518.97 | \$0.00 | \$0.00 | \$0.00 | \$7,518.97 |
| Legal \& Professional Fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Non-Recurring Expenses [E] | \$0.00 | \$565.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$565.00 | \$7,518.97 | \$0.00 | \$0.00 | \$0.00 | \$8,648.97 |
| TOTAL EXPENSES [F=D+E] | \$2,705.16 | \$2,441.51 | \$2,715.92 | \$1,062.77 | \$379.95 | \$97.25 | \$894.22 | \$1,609.94 | \$8,694.29 | \$1,152.69 | \$90.80 | \$1,659.66 | \$23,504.16 |

NET INCOME [G=C-F]
\$6,890.69

| Opening Bank Balance 01/01/2022 | $\$ 16,560.52$ |
| :--- | ---: |
| Opening PayPal Balance 01/01/2022 | $\$ 2,412.46$ |
| Total Opening Cash Balance | $\$ 18,972.98$ |
| 2021 Opening Balance + Net Income | $\$ 25,863.67$ |

## \$25,863.67

## VERIFICATION

Bank balance as of Dec 31st $2022 . \quad \$ 26,624.37$

| PayPal balance as at Dec 31st 2022 | $\$ 23.97$ |
| :--- | ---: |
| Total cash balance Dec 31, 2021 | $\$ 26,648.34$ |

less uncashed donation cheque
\$26,648.34

Actual cash balance Dec 31, 2021

| 2022 Year end inventory | $\$ 6,641.36$ |
| :--- | ---: |
| 2021 Year end Inventory | $\$ 7,426.24$ |
| YoY change in inventory | $-\$ 784.88$ |

